Measurement Study

Protected by U.S. Patent No. 9,261,313

Predictive Validity

According to statistical analysis, not non-segmented utility bills

- **Sub-metered all equipment, not aggregated utility bills**
- **Predictive Validity: 99.9%**
  - Total Refrigeration Hours per year: 113,880*
  - Measurement Sample Hours: 1,344
- **Confidence Interval: +/- 4.6%**
- **Exceeds FDA drug approval standards (90% +/- 5%)**

Statistical Validity Calculator: http://www.vanamburggroup.com/tool-statistical-validity.php
FDA Approval Process: http://www.fda.gov/Drugs/ScienceResearch/ucm301281.htm

*250 sites *6 units * 24 hours per day * 365 days per year

Measurement Study

Measurement goals and technical information

Certified Results

Energy and maintenance savings from measurement location

Financial Impact

Financial impact for your locations

The Upgrade Process

How to Implement eTemp™ in your organization

Measurement Goals

Install and monitor eTemp™

Energy	Measure energy consumption of the system before and after eTemp™.
Mechanical	Measure mechanical shock on the refrigeration system before and after eTemp™.
ROI	Determine the payback period and capital efficiency of the project.

Measurement Process - 2 weeks

1	**Install loggers**	Install UL-certified meters on the designated refrigeration system(s).
2	**Week 1**	Monitor for (1) week under the existing configuration (no eTemp™).
3	**Week 2**	Install eTemp™, monitor the system for an additional (1) week.
4	**Compare**	Compare Logger Results: Week 1 and Week 2

UL Certified Compressor Logger

- **Manufacturer:**
  - Dent Instruments, Inc.
- **Monitors:**
  - Energy
  - Compressor cycles

UL Certified Compressor Logger

- Installed onto compressor “hot lead”
- Real-time accuracy

Temperature Logger

- **Manufacturer:**
  - Omega Engineering
- **Monitors:**
  - Product temperature

Measurement Process

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Financial impact for your locations

The Upgrade Process

How to Implement eTemp™ in your organization

Compressor Logger Output - WIC - 1st Floor Produce

Data File Name:	Lawrenceville_Produce1st Floor_Pre.log		
Logger Serial Number:	CT11080016		
Description:	Dent Instruments		
Logger Reset:	1/1/2001 12:00:00 AM		
lapsed Time Since Reset:	134290.00	hrs	
On-Time Since Reset:	563.70	hrs	(8004.5 kWh, $1200.68
Percent On Since Reset:	0.42	%	
Connected Load:	14.2	kW	
Energy Cost:	$ 0.15	per kWh	
Data Starts:	4/20/2016 10:00:00 AM		
Data Ends:	4/27/2016 10:00:00 AM		
Data Elapsed Time:	168.00	hrs	
timated Annual Hours On	1573	hrs	(22332.4 kWh, $3349.8
Number of Turn Ons:	979		
Percent On:	17.95	%	
Data On-Time:	30.16	hrs	(428.3 kWh, $64.24)
Average On-Time:	0.03	hrs	(0.4 kWh, $0.07)
Longest On-Time:	0.22	hrs	(3.1 kWh, $0.46)
Shortest On-Time:	< 0.01	hrs	(0.0 kWh, $0.00)
Number of Turn Offs:	979		
Percent Off:	82.05	%	
Data Off-Time:	137.84	hrs	
Average Off-Time:	0.14	hrs	
Longest Off-Time:	0.46	hrs	
Shortest Off-Time:	< 0.01	hrs	

Data File Name:	Lawrenceville_Produce1st Floor_Post.log		
Logger Serial Number:	CT11080016		
Description:	Dent Instruments		
Logger Reset:	1/1/2001 12:00:00 AM		
lapsed Time Since Reset:	134458.50	hrs	
On-Time Since Reset:	563.70	hrs	(8004.5 kWh, $1200.68
Percent On Since Reset:	0.42	%	
Connected Load:	14.2	kW	
Energy Cost:	$ 0.15	per kWh	
Data Starts:	4/27/2016 10:30:00 AM		
Data Ends:	5/4/2016 10:30:00 AM		
Data Elapsed Time:	168.00	hrs	
timated Annual Hours On	1188	hrs	(16863.5 kWh, $2529.5
Number of Turn Ons:	642		
Percent On:	13.56	%	
Data On-Time:	22.78	hrs	(323.4 kWh, $48.51)
Average On-Time:	0.04	hrs	(0.5 kWh, $0.08)
Longest On-Time:	0.28	hrs	(3.9 kWh, $0.59)
Shortest On-Time:	< 0.01	hrs	(0.0 kWh, $0.00)
Number of Turn Offs:	643		
Percent Off:	86.44	%	
Data Off-Time:	145.22	hrs	
Average Off-Time:	0.23	hrs	
Longest Off-Time:	1.90	hrs	
Shortest Off-Time:	< 0.01	hrs	

Before/After Comparison

Energy Consumption and Mechanical Shock - WIC - 1st Floor Produce

Energy

Week 1

- **kWh:** 428.3
- **Cost:** $64.24

Week 2

- **kWh:** 323.4
- **Cost:** $48.51

24.5% less

Mechanical Shock

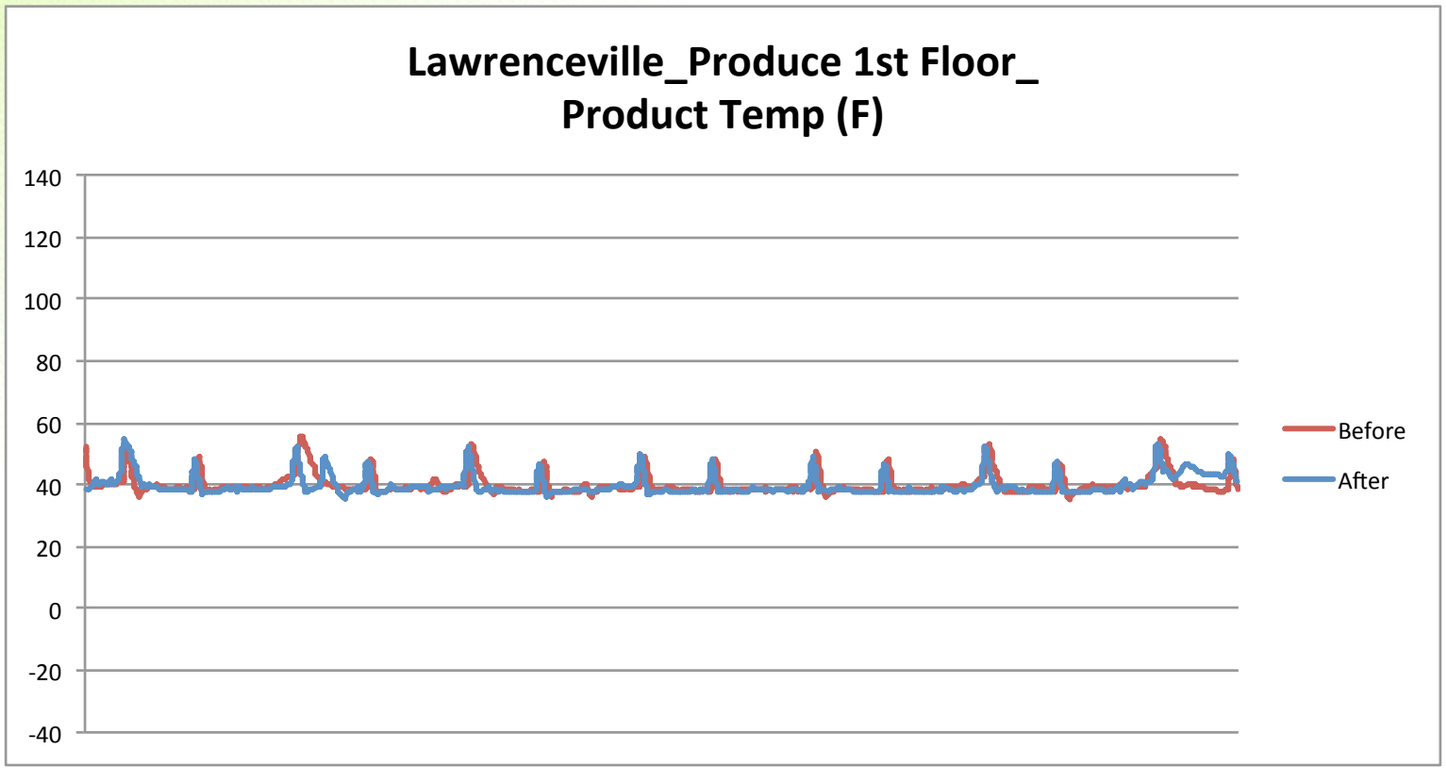
Week 1

- 979 cycles

Week 2

- 642 cycles

34.4% less



Avg. Product Temp Before: 39.9 (F)

Avg. Product Temp After: 39.8 (F)

Compressor Logger Output - WIC - 2nd Floor Produce

Data File Name:	Lawrenceville_Produce Upstairs_Pre.log		
Logger Serial Number:	CT11120090		
Description:	Dent Instruments		
Logger Reset:	3/9/2016 1:36:33 PM		
lapsed Time Since Reset:	1172.38	hrs	
On-Time Since Reset:	416.10	hrs	(2163.7 kWh, $324.56)
Percent On Since Reset:	35.49 %		
Connected Load:	5.2	kW	
Energy Cost:	$ 0.15	per kWh	
Data Starts:	4/20/2016 10:00:00 AM		
Data Ends:	4/27/2016 10:00:00 AM		
Data Elapsed Time:	168.00	hrs	
stimated Annual Hours On	4399	hrs	(22874.1 kWh, $3431.1
Number of Turn Ons:	474		
Percent On:	50.22	%	
Data On-Time:	84.36	hrs	(438.7 kWh, $65.80)
Average On-Time:	0.18	hrs	(0.9 kWh, $0.14)
Longest On-Time:	2.53	hrs	(13.2 kWh, $1.98)
Shortest On-Time:	0.05	hrs	(0.2 kWh, $0.04)
Number of Turn Offs:	474		
Percent Off:	49.78	%	
Data Off-Time:	83.64	hrs	
Average Off-Time:	0.18	hrs	
Longest Off-Time:	1.14	hrs	
Shortest Off-Time:	< 0.01	hrs	

Data File Name:	Lawrenceville_Produce Upstairs_Post.log		
Logger Serial Number:	CT11120090		
Description:	Dent Instruments		
Logger Reset:	3/9/2016 1:36:33 PM		
lapsed Time Since Reset:	1340.88	hrs	
On-Time Since Reset:	416.10	hrs	(2163.7 kWh, $324.56)
Percent On Since Reset:	31.03 %		
Connected Load:	5.2	kW	
Energy Cost:	$ 0.15	per kWh	
Data Starts:	4/27/2016 10:30:00 AM		
Data Ends:	5/4/2016 10:30:00 AM		
Data Elapsed Time:	168.00	hrs	
stimated Annual Hours On	3125	hrs	(16250.4 kWh, $2437.5
Number of Turn Ons:	265		
Percent On:	35.67	%	
Data On-Time:	59.93	hrs	(311.7 kWh, $46.75)
Average On-Time:	0.23	hrs	(1.2 kWh, $0.18)
Longest On-Time:	1.05	hrs	(5.5 kWh, $0.82)
Shortest On-Time:	0.05	hrs	(0.2 kWh, $0.04)
Number of Turn Offs:	265		
Percent Off:	64.33	%	
Data Off-Time:	108.07	hrs	
Average Off-Time:	0.41	hrs	
Longest Off-Time:	1.79	hrs	
Shortest Off-Time:	0.04	hrs	

Before/After Comparison

Energy Consumption and Mechanical Shock - WIC - 2nd Floor Produce

Energy

Week 1

- **kWh:** 438.7
- **Cost:** $65.80

Week 2

- **kWh:** 311.7
- **Cost:** $46.75

29.0% less

Mechanical Shock

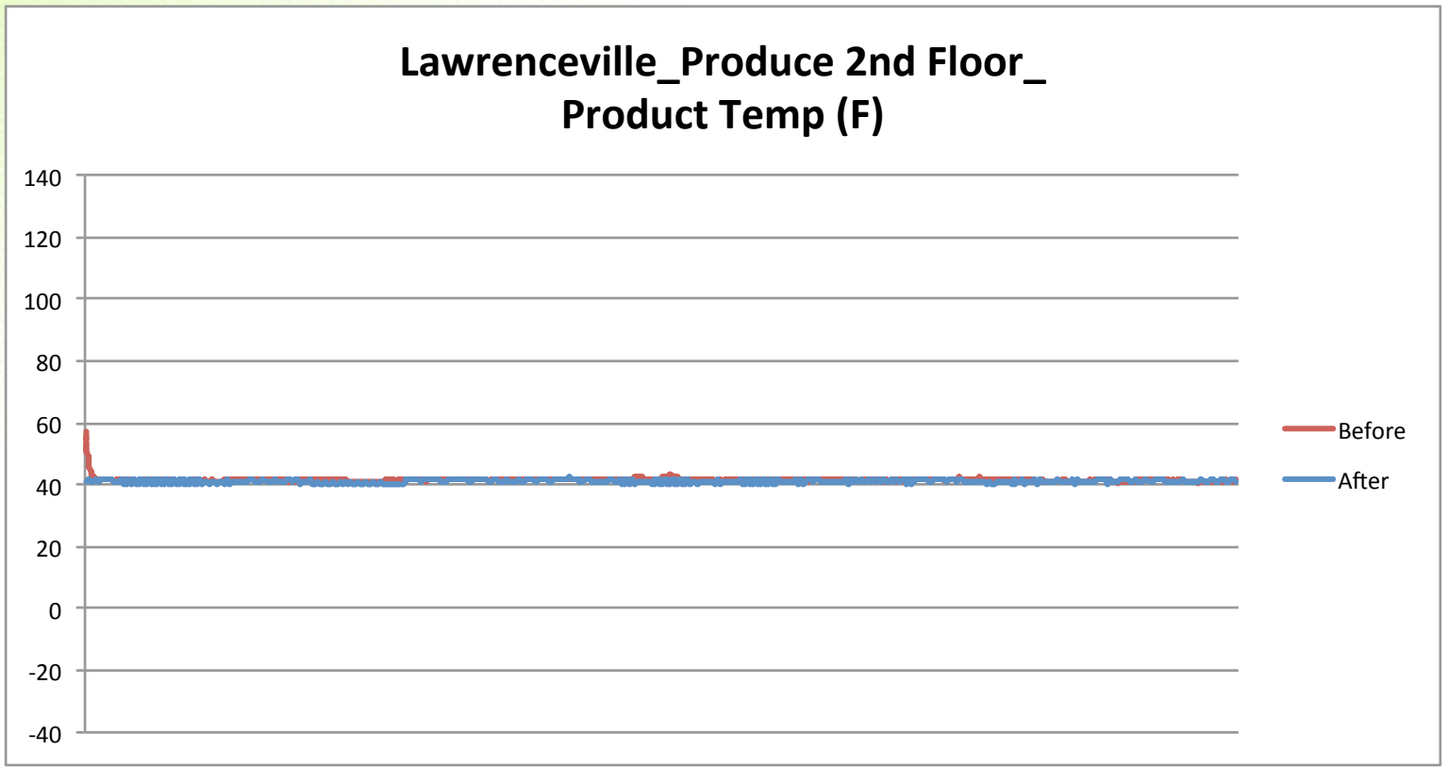
Week 1

- 474 cycles

Week 2

- 265 cycles

44.1% less



Avg. Product Temp Before: 41.5 (F)

Avg. Product Temp After: 41.1 (F)

Compressor Logger Output - WIC - 2nd Floor Dairy

Data File Name:	Lawrenceville_Dairy WIC_Pre.log		
Logger Serial Number:	CT15110080		
Description:	DENT SMART LOGGER		
Logger Reset:	1/27/2016 1:15:29 PM		
lapsed Time Since Reset:	2180.73	hrs	
On-Time Since Reset:	923.20	hrs	(3692.8 kWh, $553.92)
Percent On Since Reset:	42.33 %		
Connected Load:	4.0	kW	
Energy Cost:	$ 0.15	per kWh	
Data Starts:	4/20/2016 10:00:00 AM		
Data Ends:	4/27/2016 10:00:00 AM		
Data Elapsed Time:	168.00	hrs	
timated Annual Hours On	5479	hrs	(21915.4 kWh, $3287.3
Number of Turn Ons:	224		
Percent On:	62.54	%	
Data On-Time:	105.07	hrs	(420.3 kWh, $63.04)
Average On-Time:	0.47	hrs	(1.9 kWh, $0.28)
Longest On-Time:	4.22	hrs	(16.9 kWh, $2.53)
Shortest On-Time:	0.05	hrs	(0.2 kWh, $0.03)
Number of Turn Offs:	223		
Percent Off:	37.46	%	
Data Off-Time:	62.93	hrs	
Average Off-Time:	0.28	hrs	
Longest Off-Time:	1.22	hrs	
Shortest Off-Time:	< 0.01	hrs	

Data File Name:	Lawrenceville_Dairy WIC_Post.log		
Logger Serial Number:	CT15110080		
Description:	DENT SMART LOGGER		
Logger Reset:	1/27/2016 1:15:29 PM		
lapsed Time Since Reset:	2325.23	hrs	
On-Time Since Reset:	923.20	hrs	(3692.8 kWh, $553.92)
Percent On Since Reset:	39.70 %		
Connected Load:	4.0	kW	
Energy Cost:	$ 0.15	per kWh	
Data Starts:	4/26/2016 10:30:00 AM		
Data Ends:	5/3/2016 10:30:00 AM		
Data Elapsed Time:	168.00	hrs	
timated Annual Hours On	4158	hrs	(16630.3 kWh, $2494.5
Number of Turn Ons:	150		
Percent On:	47.46	%	
Data On-Time:	79.73	hrs	(318.9 kWh, $47.84)
Average On-Time:	0.53	hrs	(2.1 kWh, $0.32)
Longest On-Time:	3.30	hrs	(13.2 kWh, $1.98)
Shortest On-Time:	0.12	hrs	(0.5 kWh, $0.07)
Number of Turn Offs:	149		
Percent Off:	52.54	%	
Data Off-Time:	88.27	hrs	
Average Off-Time:	0.59	hrs	
Longest Off-Time:	2.35	hrs	
Shortest Off-Time:	< 0.01	hrs	

Before/After Comparison

Energy Consumption and Mechanical Shock - WIC - 2nd Floor Dairy

Energy

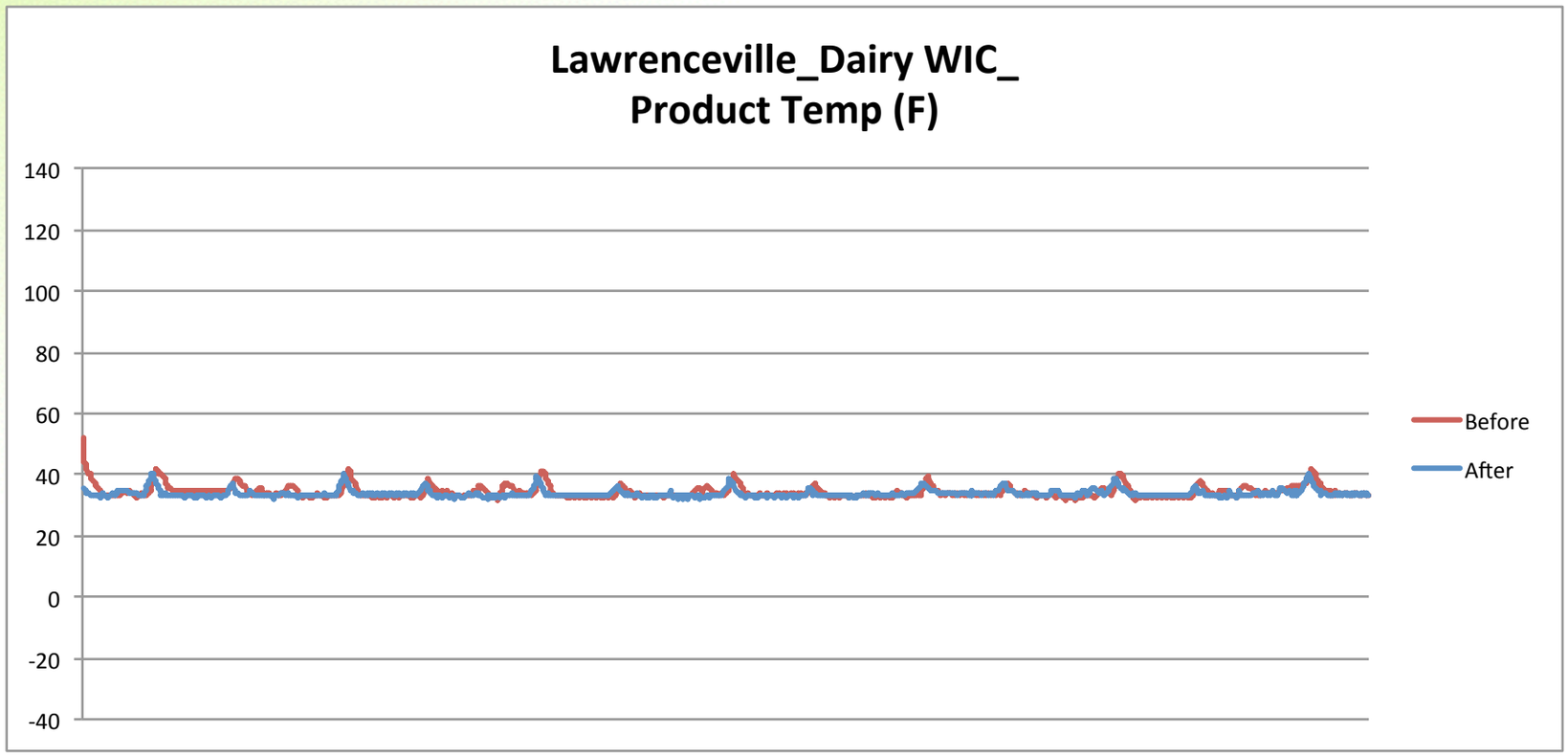
Week 1	Week 2
kWh: 420.3	**kWh:** 318.9
Cost: $63.04	**Cost:** $47.84

24.1% less

Mechanical Shock

Week 1	Week 2
224 cycles	150 cycles

33.0% less



Avg. Product Temp Before: 34.3 (F)

Avg. Product Temp After: 33.8 (F)

Compressor Logger Output - WIF - 1st Floor Meat Freezer

Data File Name:	Lawrenceville_WIF_Pre.log		
Logger Serial Number:	CT12010060		
Description:	DENT SMART LOGGER		
Logger Reset:	1/1/2001 12:00:00 AM		
lapsed Time Since Reset:	134290.00	hrs	
On-Time Since Reset:	312.50	hrs	(3812.5 kWh, $571.88)
Percent On Since Reset:	0.23 %		
Connected Load:	12.2	kW	
Energy Cost:	$ 0.15	per kWh	
Data Starts:	4/20/2016 10:00:00 AM		
Data Ends:	4/27/2016 10:00:00 AM		
Data Elapsed Time:	168.00	hrs	
stimated Annual Hours On	2155	hrs	(26286.1 kWh, $3942.9
Number of Turn Ons:	512		
Percent On:	24.60	%	
Data On-Time:	41.32	hrs	(504.1 kWh, $75.62)
Average On-Time:	0.08	hrs	(1.0 kWh, $0.15)
Longest On-Time:	0.54	hrs	(6.6 kWh, $0.99)
Shortest On-Time:	< 0.01	hrs	(0.0 kWh, $0.00)
Number of Turn Offs:	513		
Percent Off:	75.40	%	
Data Off-Time:	126.68	hrs	
Average Off-Time:	0.25	hrs	
Longest Off-Time:	0.77	hrs	
Shortest Off-Time:	0.02	hrs	

Data File Name:	Lawrenceville_WIF_Post.log		
Logger Serial Number:	CT12010060		
Description:	DENT SMART LOGGER		
Logger Reset:	1/1/2001 12:00:00 AM		
lapsed Time Since Reset:	134458.50	hrs	
On-Time Since Reset:	312.50	hrs	(3812.5 kWh, $571.88)
Percent On Since Reset:	0.23 %		
Connected Load:	12.2	kW	
Energy Cost:	$ 0.15	per kWh	
Data Starts:	4/27/2016 10:30:00 AM		
Data Ends:	5/4/2016 10:30:00 AM		
Data Elapsed Time:	168.00	hrs	
stimated Annual Hours On	1639	hrs	(20000.5 kWh, $3000.0
Number of Turn Ons:	277		
Percent On:	18.71	%	
Data On-Time:	31.44	hrs	(383.6 kWh, $57.54)
Average On-Time:	0.11	hrs	(1.4 kWh, $0.21)
Longest On-Time:	0.40	hrs	(4.9 kWh, $0.74)
Shortest On-Time:	< 0.01	hrs	(0.0 kWh, $0.00)
Number of Turn Offs:	277		
Percent Off:	81.29	%	
Data Off-Time:	136.56	hrs	
Average Off-Time:	0.49	hrs	
Longest Off-Time:	1.93	hrs	
Shortest Off-Time:	0.18	hrs	

Before/After Comparison

Energy Consumption and Mechanical Shock - WIF - 1st Floor Meat

Energy

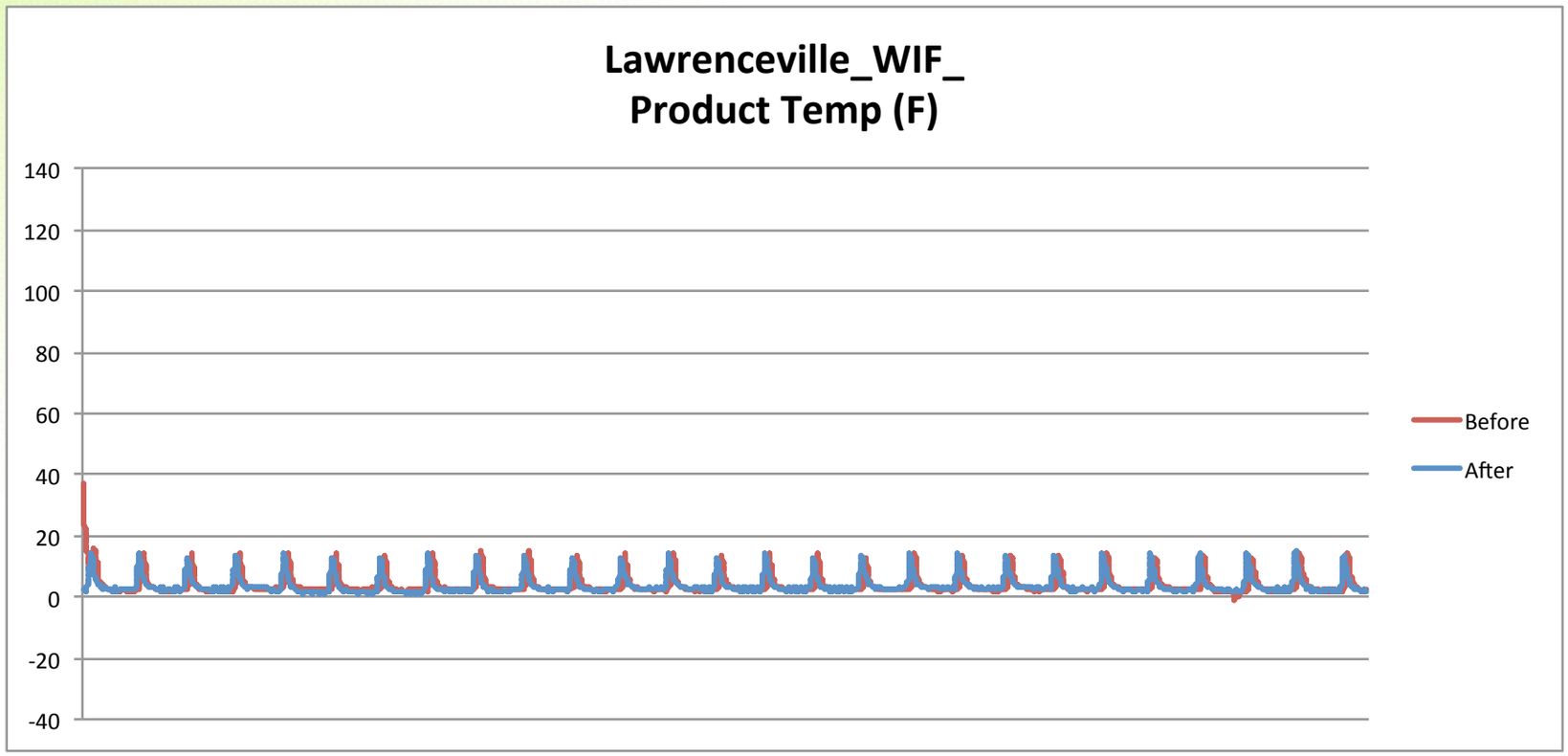
Week 1	Week 2
kWh: 504.1	**kWh:** 383.6
Cost: $75.62	**Cost:** $57.54

23.9% less

Mechanical Shock

Week 1	Week 2
512 cycles	277 cycles

45.9% less



Avg. Product Temp Before: 3.8 (F)

Avg. Product Temp After: 3.8 (F)

Measurement Process

Measurement goals and technical information

Certified Results

Energy and maintenance savings from measurement location

Financial Impact

Financial impact for your locations

The Upgrade Process

How to Implement eTemp™ in your organization

Financial Impact

Current Costs

($.11/kWh and $500/unit/year WI $300/unit/year RI)

	kWh/unit (Annual)	Units	Total kWh	Energy Cost ($)	Maint. Cost	Total
Walk-In Cooler	21,000	7	147,000	$16,170	$3,500	$19,670
Walk-In Freezer	25,000	2	50,000	$5,500	$1,000	$6,500
Reach-In Cooler	7,500	4	30,000	$3,300	$1,200	$4,500
Total		13	227,000	$24,970	$5,700	$30,670

Investment Summary

	Single Location
Energy Savings	$6,342
Mechanical Savings	$2,246
Total Savings	$8,588
eTemp™ Investment	$11,590
IRR	74.1%
Payback Months	16.2

Carbon Footprint Impact

System-wide

Total Refrig. Consumption (kWh)	227,000
Energy Savings %	25.4%
Total kWh Savings	57,658
Reduction in CO2 Emissions (Tons)	44

36 Acres

Your installation of eTemp™ eliminates 44 tons of CO2 annually from the environment. The equivalent of this many acres of pine forest.

Source: http://www.epa.gov/cleanenergy/energy-resources/calculator.html

Measurement Process

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Energy and maintenance savings from measurement location

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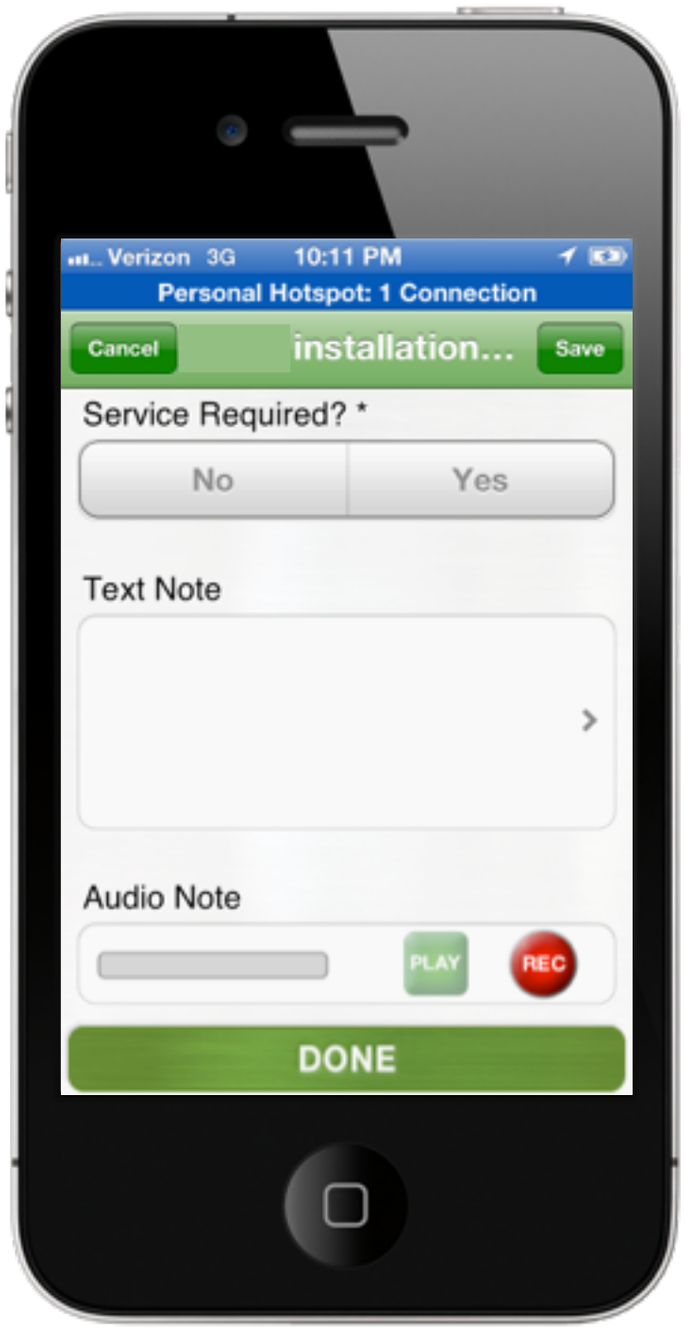
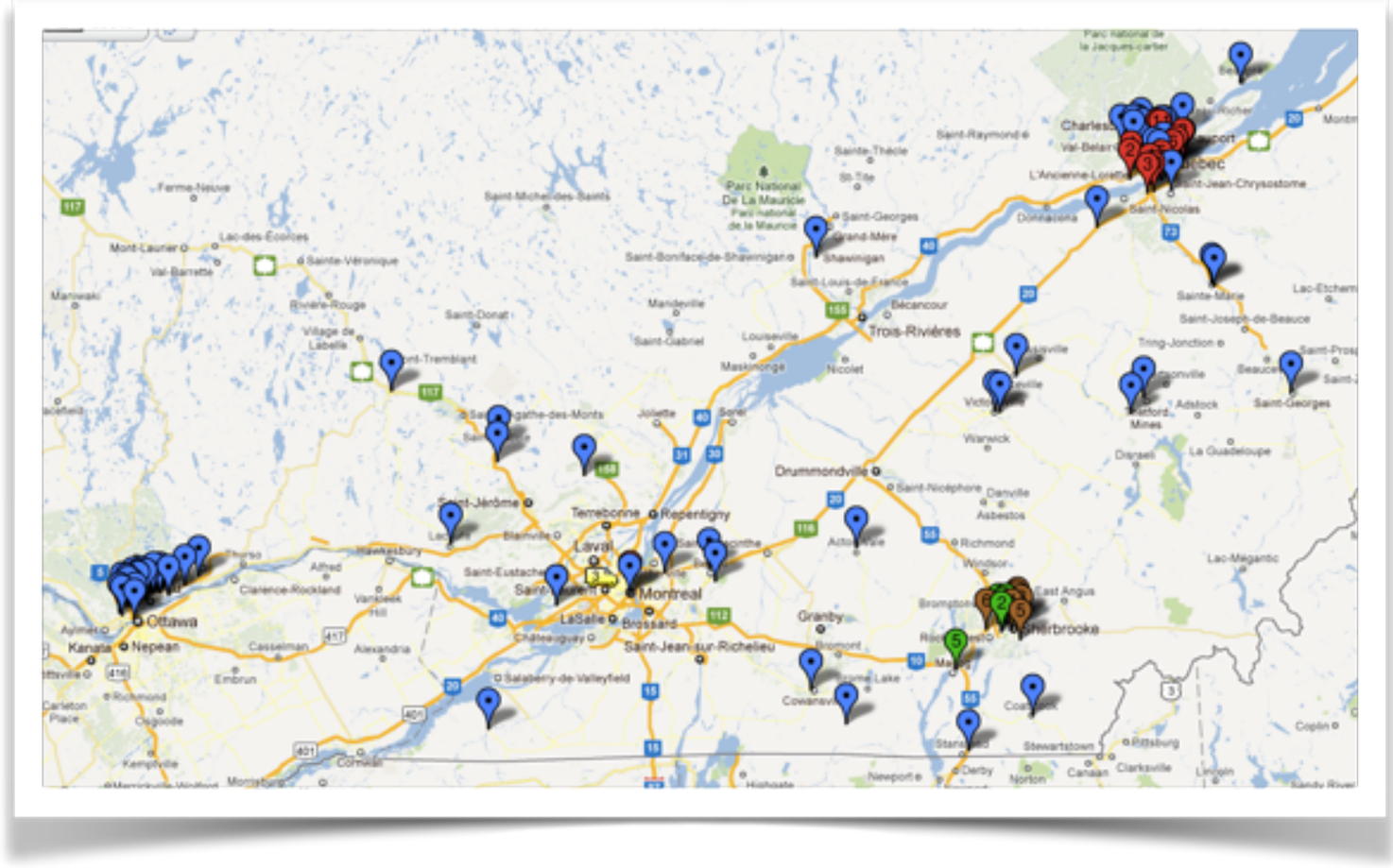
The Upgrade Process

How to Implement eTemp™ in your organization

Easy Reporting and Installation

Our proprietary iPhone field app = Intel + Accountability

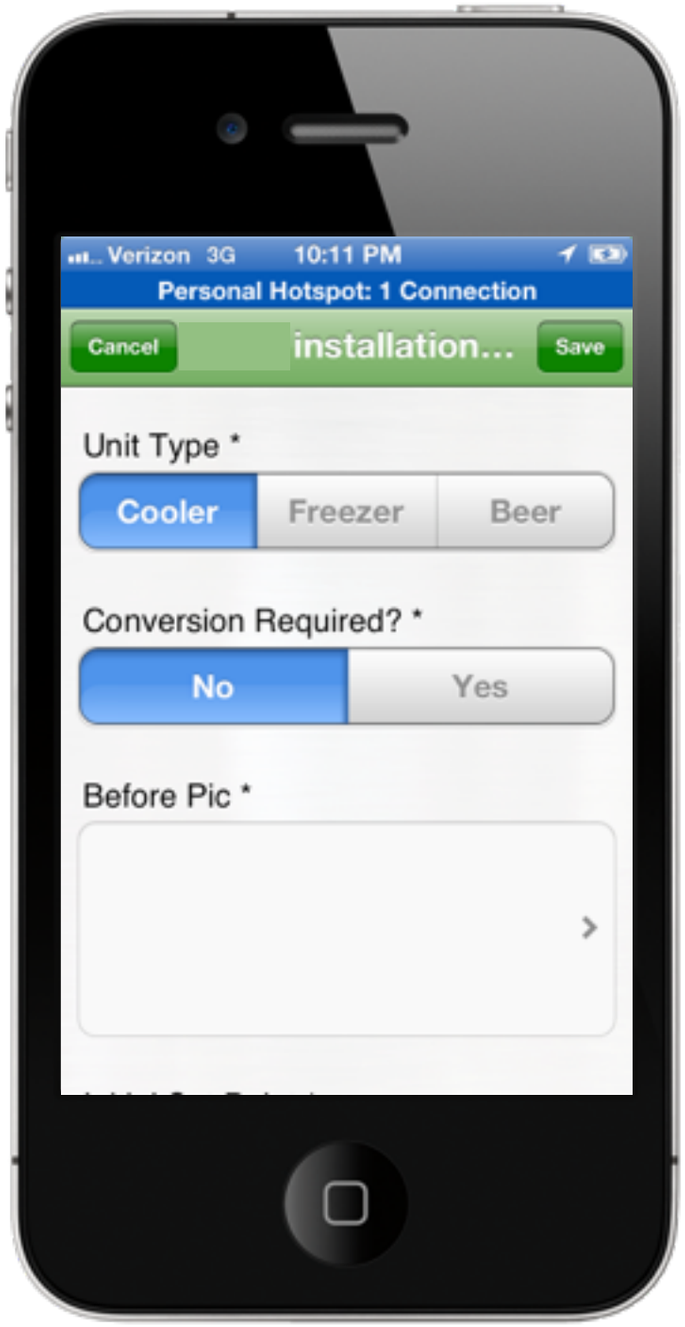


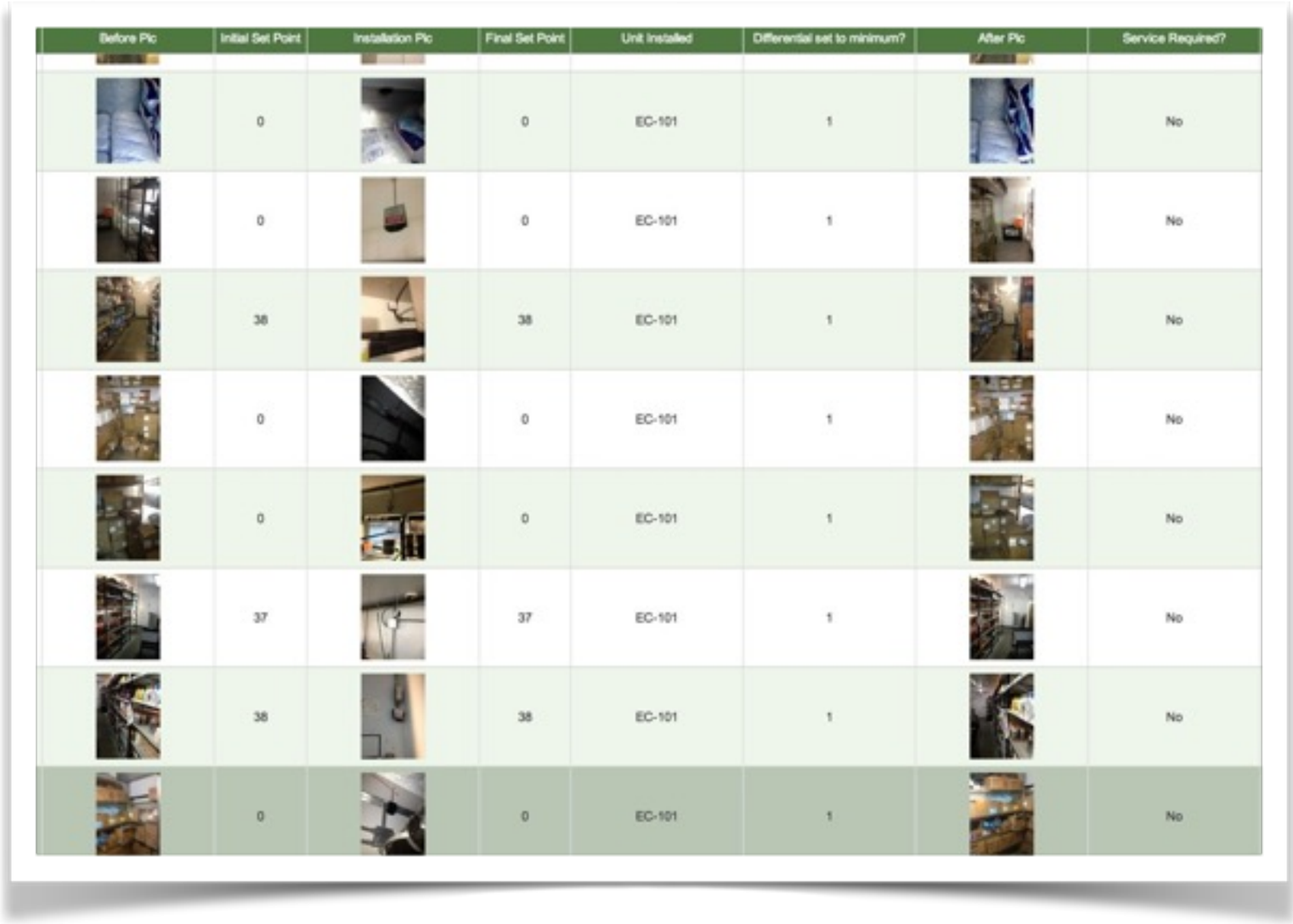


- **Absolutely <u>Zero</u> Downtime**
- **No Employee Time Required**
- **100% Turn-key**

Easy Reporting and Installation

Implementation by eTemp ** minimum order required*





Before Pic	Initial Set Point	Installation Pic	Final Set Point	Unit Installed	Differential set to minimum?	After Pic	Service Required?
	0		0	EC-101	1		No
	0		0	EC-101	1		No
	38		38	EC-101	1		No
	0		0	EC-101	1		No
	0		0	EC-101	1		No
	37		37	EC-101	1		No
	38		38	EC-101	1		No
	0		0	EC-101	1		No

- **Fully inclusive of:**
  - **Labor, travel**
  - **Lifetime warranty**
  - **Energy audit**
  - **Thermostat upgrades as needed**
  - **Asset inventory**

Appendix

- **Affidavit of Authenticity**
- **Detailed logger results**